

# CRE Lending Manager

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## CRE Lending Manager, National CRE Team

<b>Date:</b>	12th February 2019
<b>Location in Ireland:</b>	Greater Dublin Area
<b>The Role:</b>	Lending Manager in the area of Commercial Real Estate (CRE)
<b>Job Function Keywords:</b>	Strategy / Planning – Business Development – Finance – Commercial Real Estate
<b>Employment Type:</b>	Full Time Permanent
<b>Company Industry:</b>	Financial Services – Commercial Real Estate
<b>Company Description:</b>	First Citizen Finance ("First Citizen") was established in 2012 by the Management team of their former business which had become one of Ireland's leading providers of corporate and retail financial services. First Citizen has successfully continued with the provision of a wide range of products and services, particularly asset finance lending and portfolio servicing. As part of its ongoing expansion, First Citizen launched its CRE Lending division in 2016 and we are now looking to recruit an additional CRE Lending Manager. The successful candidate will join the First Citizen team reporting to the Head of CRE Finance.

**Job Description:** First Citizen's CRE division exploits the considerable market opportunity for strong, experienced, well-resourced and focussed providers of financial solutions into this sector. Activity levels in the CRE finance sector are growing strongly. Based upon market developments, this trend will continue for the foreseeable future. The CRE Lending Manager will play a key role in the development and maintenance of relationships with professional advisors, intermediaries and customers. The CRE Lending Manager will assist in the growth of the CRE portfolio. This is an opportunity to work in a progressive, highly motivated team.

**Requirements for this Role:** We offer excellent career opportunities to the right candidate, who is likely to demonstrate the following key characteristics:

- Likely to be currently, or recently, involved in an Irish CRE lending or CRE transaction origination role, with 5 years' experience;
- Strong understanding of the Irish CRE lending market, and the key factors influencing it;
- Excellent communication and negotiation skills;
- Proven, demonstrable, relationship management skills;
- Ability to process various types of CRE loan applications through identification, negotiation, approval and activation stages, including strong financial assessment skills;
- Appropriate formal product knowledge, likely to be evidenced through relevant qualifications and / or professional memberships;
- A high level of attention to detail regarding all aspects of their role; and
- As the role involves working as part of a team, an ability to facilitate team support is required

**Closing Date for Applications:** Friday, 1<sup>st</sup> March 2019

A highly competitive salary and benefits package will be offered to the successful candidate. To find out more about this opportunity, please contact Mr. Michael Conlon, Head of HR, First Citizen Finance, Gloucester Square, Dublin 1.

**Email:** [michael.conlon@firstcitizen.ie](mailto:michael.conlon@firstcitizen.ie)

Any applicant applying for this position must familiarise themselves with our data protection policies prior to submitting any personal data to us. Full information on our data protection policies and how we use your data can be found in our privacy policy located at [www.firstcitizen.ie/privacy-policy.php](http://www.firstcitizen.ie/privacy-policy.php)