

1st June 2017

First Citizen Announces Details of New Capital Raise

- Magnetar acquires majority interest in First Citizen
- First Citizen's management will retain a 33.3% interest in the company

First Citizen Finance DAC ("the Company") has announced today that it had concluded negotiations for the sale of 66.7% of the Company to Magnetar Capital ("Magnetar") for a total of €28.2M. In conjunction with the investment, Magnetar will also make available a senior secured working capital facility for an additional €42M in further support of the business and new lending up until 2020.

Chris Hanlon, Founder and Chief Executive of First Citizen said, "We are delighted to have concluded this agreement with Magnetar with whom we have worked closely since the launch of our auto finance origination platform in January 2014. Magnetar's financial strength and expertise, combined with the sectoral knowledge and experience that my team brings to the partnership, bodes well for our future."

The new capital raise will enable First Citizen to develop additional products and expand its overall financial footprint in the Irish market. It will also drive the development of Agri / SME Equipment finance operations to new levels and underpin the company's entry into the Commercial Real Estate finance market.

Alan Shaffran, Head of Fixed Income for Magnetar in Europe said, "First Citizen has been a steadfast partner since 2014. We mutually agreed that Magnetar's investment in First Citizen would be the best way to support their continued growth. The company has an experienced team of professionals with an outstanding track record of operational excellence and we look forward to identifying new opportunities to develop attractive financial products in order to continue to grow First Citizen's business.

Since commencement of the origination of finance in the auto industry in 2014, the Company has processed more than 61,000 loan applications; with a value of close to €1Bn. The Company has grown its market share through strong relationships, and best-in-class service and technology. It expects to further enhance this growth rate through commencement of floorplan finance, and the expansion of additional financing arrangements.

The Company is privately owned and acquired the entire PTSB Finance operational platform in 2012. Prior to this acquisition, PTSB Finance had been one of the largest consumer finance companies in Ireland, with a market share of over 35%. At its peak in 2008, the platform was processing approximately 100,000 applications per annum for credit in Ireland over a range of products including car finance, agricultural machinery, office equipment, computers, and film finance investment.

The Company has retained and enhanced the capabilities of the acquired operational platform. This allows it to originate and service a wide range of loan portfolios including Asset Finance, comprising Consumer and



Non-Consumer Hire Purchase, Leasing, Contract Hire on a variety of different asset classes including Agricultural equipment finance where the Company is an On-lender for the SBCI (Strategic Banking Corporation of Ireland) which provided a €40,000,000 lending facility.

For all of these products, the Company's platform has full cradle-to-grave functionality. This includes distribution, origination, underwriting, customer servicing, and collections / special servicing. First Citizen developed and owns the intellectual property rights of all of the key systems used in the business, which were developed over a 20-year period and reflects a substantial accumulated financial investment.

First Citizen is authorised by the Central Bank of Ireland as a Retail Credit Firm.

The Company has successfully recreated the distribution model that had previously worked very successfully for PTSB Finance. In the case of auto finance, this was achieved by using established relationships with over 500 motor dealers, mainly franchised dealers. This partnership has led to a focus upon the highest quality segment of the Irish auto finance market. Over 98% of auto finance originations to date have come through this channel.

First Citizen has developed the on-line "Autoline" system that allows motor dealers to electronically submit applications for credit, and subsequently process the applications through to activation / payment stage. Over 50% of applications are presently processed through Autoline.

First Citizen focusses exclusively upon the Irish market. All customers are resident in the Republic of Ireland, and all vehicles financed are located and registered in the Republic of Ireland.

About Magnetar Capital

Founded in 2005, Magnetar is a \$13.6B* multi-strategy and multi-product alternative investment manager that seeks to achieve stable risk-adjusted returns by opportunistically employing a wide range of fixed income, energy, quantitative and fundamental investment strategies. Magnetar invests across public and private markets, geographies and company structures, leveraging deep fundamental and quantitative rigor. The firm is headquartered in Evanston, Illinois and operates substantial satellite offices in New York, London and Minneapolis.

*The assets under management figure includes assets managed by Magnetar and its affiliates as of March 31, 2017.

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